

## **Attachment D**

### **Technical Requirements**

#### **Chris Childress – President Managing Partner**

##### Education

Waubonsee Community College  
DePaul University  
Advanced Executive Program Northwestern University

##### Registration and Affiliation

Past VIP Easter Seals – Aurora Illinois  
Campaign Chairperson – United Way  
Association of Energy Engineers

##### Professional Summary

Mr. Childress began his career with Northern Illinois Gas/Nicor in 1980. He has over **27** years experience in the natural gas industry having held a number of positions in Operations, Customer Service, Marketing, Natural Gas Supplier Relationships and New Business Development. While with Nicor Gas, he worked on projects as diverse as automated meter reading, Customer Service improvement projects, and the Customer Select project on the residential level. Mr. Childress joined the unregulated affiliate subsidiary group in 1994 working with Nicor Energy Services. Mr. Childress was promoted to director of all Nicor Retail Platform Companies (Nicor Services, Nicor Home Services and Nicor Solutions in 2001 and had profit and loss responsibilities for all Nicor Retail platform companies. Mr. Childress was promoted to President in 2004. As President Mr. Childress assumed responsibility for Prairie Point Energy (Illinois AGS) at its inception, and was tasked with leading the effort to provide commodity services to small residential and commercial customers within Illinois. Mr. Childress has extensive experience in marketing and risk management in the natural gas industry.

Mr. Childress has over four years natural gas sales experience and at least two years experience working with rules and practices established by the North American Energy Standards Board, sufficient to meet requirements of Section **551.90(b)**

#### **Arnold J Schramel**

##### Education

B.S. Accounting - St. Johns University  
M.B.A. Finance – University of Chicago  
CPA State of Illinois 1991

##### Professional Summary

Mr. Schramel began his career with Northern Illinois Gas/Nicor in 1990. He has over 17 years experience in the natural gas industry having held a number of

positions in Operations, Accounting, Information Technologies, Customer Service, Natural Gas Supplier Relationships and New Business Development. While with Nicor Gas, he worked on projects as diverse as, Customer Service improvement projects, and Mergers and Acquisitions. . Mr. Schramel joined the unregulated affiliate subsidiary group in 2001 working with Nicor Energy Services. Mr. Schramel as Chief Operating Officer assumed responsibility for Prairie Point Energy (Illinois AGS) risk management, accounting, and natural gas supplier relationships at its inception, and was tasked with leading the effort to provide commodity services to small residential and commercial customers within Illinois. Mr. Schramel also was a key leader in the product development and management of the Fixed Bill and other energy billing options for natural gas.

Mr. Schramel has over four years natural gas sales experience and at least two years experience working with rules and practices established by the North American Energy Standards Board, sufficient to meet requirements of Section 551.90(b)

Progressive Energy Group L.L.C. will also use an external agency (Vanguard Energy Services) that will meet all scheduling and facility requirements including scheduling changes, reserve implementation, curtailment orders and interruption plan implementation. Vanguard will also supplement Progressive Energy Group LLC. expertise in all technical matters

Contact Information: Vanguard Energy Services  
Managing Partner  
850 East Diehl Road Suite 142  
Naperville, IL 60563  
Phone: 630-955-1500

Members of Vanguard's Staff include the following individuals:

### **JOHN F. WEIR - MANAGING PARTNER VANGUARD ENERGY SERVICES**

John began his career in the deregulated energy industry over 15 years ago as a business analyst with AmGas Inc. While at AmGas, John quickly developed a reputation for his versatility and was utilized in a number of diverse capacities including analytics, systems development, sales, and marketing.

In 1995, John accepted the position of Regional Sales Director for Enersoft Inc., a developer and marketer of electronic trading platforms. With responsibilities throughout the Midwestern U.S., John developed valuable working relationships with numerous top-level executives and traders across all sectors of the energy industry including LDC's, marketers, producers, pipelines, and large industrial end-users.

John signed on with wholesale energy marketer Enerchange, L.L.C. in 1996. Enerchange, then a partnership between wholesale trading giant NGC Corp. and Nicor,

Inc., proved to be a critical juncture in John's burgeoning career. It was at Enerchange where John first discovered his aptitude for trading energy commodities.

John joined Nicor Energy in September 1997 as Director of Energy Delivery where he was responsible for overseeing all trading, scheduling and storage hedging activities. Between 1997 and 2002, John was tasked with directing numerous business segments including Product Development, e-Business, Information Technology, and eventually Commercial and Industrial Sales.

John graduated with honors from Bradley University where he earned a Bachelor of Science degree in Marketing.

Mr. Weir has over four years natural gas sales experience and at least two years experience working with rules and practices established by the North American Energy Standards Board, sufficient to meet requirements of Section 551.90(b)

### **SCOTT PELLOCK - MANAGING PARTNER VANGUARD ENERGY SERVICES**

Scott possesses nearly 20 years of experience in the retail energy industry, primarily focusing on sales and operations. Scott began his energy career with Northern Illinois Gas Company in 1989, serving in a number of positions including both operations and sales.

In 1992, Scott joined a small entrepreneurial Marketing company, National Gas. At National Gas Scott's responsibilities included sales, gas nominations, customer service and billing. From 1994 to 2000 National Gas went through a transformation by being sold three times to larger energy firms; Madison Gas & Electric, PanCanadian and, finally, Reliant Energy Services. Scott recognized these changes as opportunities to foster and develop his sales, management, and operational skills. Scott was ultimately tasked with overseeing all of Reliant Energy Services' day-to-day operations in the Chicago region.

In 2000, Scott joined Nicor Energy as Director of Sales. While at Nicor Energy Scott's responsibilities included management of its internal sales force in both the Illinois and Michigan offices. Scott organized and developed new natural gas and electric products, improved customer satisfaction with the introduction of Service Consultants, and improved operational functions in both regions.

Scott earned a Bachelor of Science degree in Business Administration with an emphasis on both Marketing and Finance from the University of Wisconsin-Platteville.

Mr. Pellock has over four years natural gas sales experience and at least two years experience working with rules and practices established by the North American Energy Standards Board, sufficient to meet requirements of Section 551.90(b)

## **PAUL BOUGADIS - MANAGING PARTNER VANGUARD ENERGY SERVICES**

Paul Bougadis possesses over a decade of experience in the wholesale and retail energy industry. Paul began his energy career in 1993 at Santanna Natural Gas (SNG) as a Senior Marketing Representative in the unregulated retail arena

In 1996, Paul accepted the opportunity to develop the Chicago retail business for Enserch Energy Services. Paul was responsible for developing their telemarketing system, portfolio of products, sales processes and account management.

In 1997, Paul joined Valero Energy Marketing, which was later acquired by PG&E National Energy Group. Here, Paul was responsible for marketing complex, long-term structured commodity products to utilities in the Midwest. In this role, Paul was also responsible for contract negotiations, product development, analysis, and product presentations.

Paul quickly excelled in the wholesale environment through unique product development, establishing strategic relationships and marketing strategies. In 2001, Paul was promoted to Director for Marketing and Business Development and solely responsible for the continued growth in the entire Midwest Region

Paul holds a B.S. degree in Marketing and Business Administration from Eastern Illinois University.

Mr. Bougadis has over four years natural gas sales experience and at least two years experience working with rules and practices established by the North American Energy Standards Board, sufficient to meet requirements of Section 551.90(b)

## **NEIL ANDERSON - MANAGING PARTNER VANGUARD ENERGY SERVICES**

Neil Anderson has been in the retail energy business for over ten years starting with Torco in 1993. While at Torco, Neil's responsibilities grew from working in the Accounting department to supervising the day-to-day operations of the natural gas division, overseeing the information systems development, and managing the company's computerized network.

In 1998, Neil accepted a position with PG&E Energy Services. Neil developed and managed the company's storage strategy for the Chicago city-gates and modeled utility tariff rates. Neil held positions in Scheduling, the Pricing Desk, and Risk Management.

In 1999, Neil joined Enron Energy Services as a Manager on the Operations Planning team. Over the next three years, Neil held positions with a variety of teams including Deal Transition, Deal Approval, and Invoicing. These positions were focused on effectively and efficiently implementing signed customer contracts.

Neil received a Bachelor of Science degree in Accounting from the University of Wisconsin-Platteville and an M.B.A. from the Northern Illinois University Graduate School of Business.

Mr. Anderson has over four years natural gas sales experience and at least two years experience working with rules and practices established **by** the North American Energy Standards Board, sufficient to meet requirements of Section **551.90(b)**